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This past year has been marked by evolution. Our “old” ways of doing things, whether it be the care being provided in our nation’s aging services communities, how we approach daily operations to assure the business is sound, or even perhaps in how we think about life, have all evolved as the two-plus year pandemic continues.

Your professional association is evolving as well. The American College of Health Care Administrators saw its own changes over this past year, with the retirement of Bill McGinley as our CEO in May of 2021. As I have begun this new role, I have sought to build upon many of the things Bill started during his tenure, including the planning of our Convocation in New Orleans. There is renewed excitement around ACHCA from both our members and business partners, and we’ll continue to engage in regular dialogue with both groups to assure we’re responsive to their needs.

In the upcoming year, I plan on continuing to find ways to be strategic in our efforts to grow membership. This will include strategic planning with our board of directors, and full engagement with our chapter leaders. Our association has many great programs and benefits, and we’ll work to craft messaging that complements all our efforts to grow membership through word of mouth. This remains the best way to recruit, and I’m asking you to continue to reach out to those in your network to join ACHCA.

I thank each of you for your help and support, and I look forward to the upcoming year with enthusiasm about our future. Together, each of us can be proud to say “IamACHCA”!

Collegially,

Bob Lane, CNHA, FACHCA
President / CEO
About ACHCA

Founded in 1962, ACHCA is a non-profit professional membership association which provides superior educational programming, professional certification, and career development opportunities for its members.

Guided by the vision that dynamic leadership fosters long-term health care services that are meaningful, successful, and efficient, ACHCA identifies, recognizes, and supports post-acute and aging services leaders, advocating for their mission and promoting excellence in their profession.

ACHCA is the professional membership association for long-term care and post-acute administrators. We represent our membership of Owners, Administrators, Executive Directors, VP/Directors, Consultants, Directors of Nurses, AITs, Students, and Academic Leaders.

Mission, Vision & Values

Our Mission Statement: The American College of Health Care Administrators (ACHCA) is the catalyst for excellence in post-acute and aging services leadership.

Our Vision: To be the premier membership organization providing professional leadership and professional development opportunities for post-acute and aging services health care leaders.
Membership
1,644 Individual Members
1,158 Professional Members

Top 5 Professional Titles
- Administrator
- Executive Director
- CEO, COO, President
- Vice President, Director
- Department Head/Manager

Services/Programs Supported
- Adult Day Care
- AIDS
- Alzheimer’s/Dementia
- Assisted Living
- CCRC
- Complex Medical/Subacute
- Consulting
- Geriatric Center/Senior Center Home
- Health
- Hospice
- ICF/MR/DD
- Independent Living/Senior Housing
- Long-Term Acute Care Hospital
- Rehabilitation
- Skilled Nursing Facility
- Wound Care

Education
2% Associate Degree
65% Bachelors Degree
20% Masters Degree
5% Doctoral Degree
6% Some Graduate

53% Female
47% Male

Professional Development
297 Fellows
34 Fellow Emeritus
96 CNHA
10 CALA
7 CAS
20 Emeritus Certified

53% Female
47% Male
Awards Program
Due to the COVID-19 pandemic, award recipients did not receive their awards in person. The ACHCA Board of Directors and Awards Committee recognized the 2020 award recipients virtually during the 2021 ACHCA Convocation Virtual Experience.

ACHCA Individual Awards
Distinguished Nursing Home Administrator — Elizabeth Schmeizl, FACHCA
Distinguished Service — Charles F. Shelton Jr., CNHA, FACHCA
New Nursing Home Administrator — Tina Richardson
Outstanding Member — Debra Hollander
AIT Preceptor — Michael Barry, CNHA, FACHCA
Public Service — Harry Tzvi Barax
Education — Nelia S. Adaci (RNC, BSN, CDONA, C-NE, RAC-CT), VP, The CHARTS Group (TCG)
Journalism — W. Bruce Glass, CNHA, CALA, FACHCA
Mentor — Michael A. Hotz, CNHA, FACHCA

ACHCA Partner Awards
Champion — NYS Health Facilities Association (NYSHFA)
Business Partner — McKesson Corporation

ACHCA Chapter/District Achievement Award Recipients
District 1; Project/Initiative: The New England Administrator; District Director (D-1): Matt Lessard, CNHA, FACHCA
ACHCA Connecticut; Project/Initiative: Collaboration with the Department of Public Health; (Chapter President (D-1): Elizabeth Schmeizl, FACHCA)
ACHCA Massachusetts; Project/Initiative: Member Education; Chapter President (D-1): David Bell

The Awards Committee determined that the Eli Pick Facility Leadership Award would not be awarded in 2021 due to the pandemic.

Education & Conferences
In fiscal year 2021, Due to Covid-19, Convocation in Baltimore was rescheduled to 2023. Due to this ACHCA provided a virtual Convocation to members and non-members from April 13-27, 2021. This virtual event offered 28 NAB approved CE. A Covid-19 workshop was included in Convocation 2021. Complimentary webinars are available to ACHCA members for NAB CE.

Mentoring Program
The ACHCA Mentoring Program, chaired by Michael Hotz, is continuing to grow. An educational webinar for the program launched in 2021 and provides 1.25 NAB approved CE. The education components are led by Dr. Douglas Olson and Dr. Scott Lester. The ACHCA Mentoring Program is a free benefit of ACHCA membership. We are here to help you have a successful career. To sign up or watch our video, visit our website https://www.achca.org/mentoring-program.
Highlights

Membership & Chapter Relations
Membership remained steady with an overall retention rate of 76%. Retention and recruitment efforts stagnated during the pandemic. The economic well-being of our members affected their ability to pay for membership dues. The cancellation of in-person events contributed to the isolation of Community and chapter inactivity. However, many chapters leveraged Zoom to create virtual platforms and build upon engagement across the boundaries of demographics. The Connecticut Chapter host its first virtual educational convention and trade show with the Connecticut Association of Health Care Facilities/Connecticut Center for Assisted Living.

The New York Chapter moved their two-day live education event to virtual increasing accessibility and inclusion. The event allowed members from across the country to meet their education requirements (the event offered 12.5 CEUs) and increase their professional development.

ACHCA welcomed two (2) new group memberships Maine Veterans’ Homes and BaneCare Management to the Community. The group memberships engage 19 Administrators and Executive Directors in our learning and networking opportunities.

We gained three Ruby and two Emerald Partners. Our partners collaborate with us to heighten awareness among the post-acute and long-term care community regarding the importance of their programs, education opportunities, and benefits that will improve performance outcomes in facilities.

The Member Experience Committee issued a survey to the Chapter/District Leaders inquiring about the direction of webinar content; what was most relevant to their member engagement + chapter development efforts. The survey highlighted that chapter/district leaders found the top three topics most relevant were Marketing, Services/Programs, and the Overview of ACHCA. In November, the Committee held a webinar titled, Chapter/District Growth: Let’s Talk.

Collaborations:
- Broad River Rehab (a Ruby Partner), the American Association of Post-Acute Care Nursing (AAPACN), ACHCA sponsored a series titled, Data Speaks. The series was designed to help participants make sense of the huge amount of data available with a focus on building a data-driven organization. They consisted of four NAB-approved webinars offered to our members at no charge. Dr. Kendal Brune, District 4 Director on the Board, was a presenter on all four of the webinars. The webinars were very well received.
- Our Ruby Partner, HealthPro Heritage provided a series of educational webinars. The L.E.A.P. Symposiums were held over two days in March. Former President & CEO, Bill McGinley, participated as a panelist. Over 800 viewers attended.
- ACHCA co-sponsored with CODE W, a two-day workshop titled, “Breaking the CODE: Administrators Mean Business.” The workshop was designed for Administrators in Training & Emerging Professionals (Years 1-3); offering tips and resources on the operational functions of managing a senior living facility. Licensed Administrators earned 4.5 CEUs.

Benefits:
- ACHCA updated the ACHCA Marketplace (https://www.longtermcaremarketplace.com) and extended benefits to the Partnership Program. Our partners are now featured on the Marketplace and have digital marketing capabilities. Partners are offered discounts based on their respective levels. Business Affiliates are also listed in the Marketplace and given a 10% discount.
- ACHCA partnered with Call a Doctor Plus, one of the leading telehealth providers in the country, to provide members with tools to create healthier, happier, and more productive workforces - all while helping employers reduce operations costs. The new partnership introduced two exclusive programs at a discounted rate. The programs offer better care for staff, translating to better care for patients, and comprehensive telehealth services that are key to stabilizing employee workforces.
- ACHCA partnered with the International Council of Certified Dementia Practitioners to issue a reduced rate to our members. ICCDP offered members a reduced rate for the CMDPC application and the Montessori Dementia Care Professional online six-hour seminar. The ACHCA member reduced fee is $70.00/pp (the non-member fee is $260/pp).
- Promoted as Happy Hour Events, our strategic partner, Readiness Associates (now known as ReadyGlobal) presented four tech solutions designed to relieve workplace stressors and provide solutions to reduce workload and create effective IT tools.
Highlights

Affinity programs

- ACHCA extended its affinity benefits to include Lenovo, a global leader in the PC marketplace. Members receive discounts on their entire line of high-quality and secure technology products and services. Members can save up to 30% off the everyday public web price of Lenovo laptops, tablets, desktops, all-in-ones, workstations, servers, and accessories.
- Additionally, we entered a partnership with Office Depot/Office Max. Members receive discounts on core items that range from 1% to 75%. A dedicated website for ACHCA members and a downloadable card provides members with office supply discounts.
- We updated our travel program to include Budget and Avis rental. ACHCA members save up to 25% off base rates.
- Care CEU's exclusively offered ACHCA Professional members an annual subscription plan of UNLIMITED, online NAB-approved CEUs for one low price. Normally $199, professional members obtain unlimited NAB-approved CEUs for the low price of $149. This is an excellent value-add for members seeking continuous professional development.

University Affiliations

ACHCA has collaborated with a group of colleges and universities to offer tuition discounts from 15 to 20% and registration fee waivers (for new enrollees) that will enable members to obtain undergraduate or graduate degrees. New agreements were signed with Bellarmine University in Louisville, KY, and the University of New Haven in CT. Members can view the programs online at https://www.achca.org/higher-education.
Consolidated financial position as of September 30, 2021 compared to prior year

<table>
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<tr>
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<th>Sep 30, 2021</th>
<th>Sep 30, 2020</th>
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<td><strong>ASSETS</strong></td>
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<td>Current Assets</td>
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<td>Checking/Savings</td>
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<td><strong>Total Current Assets</strong></td>
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<td>852,896</td>
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<td><strong>TOTAL ASSETS</strong></td>
<td>831,107</td>
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<tr>
<td><strong>LIABILITIES &amp; EQUITY</strong></td>
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<tr>
<td>Liabilities</td>
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<td>Current Liabilities</td>
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<td><strong>Total Current Liabilities</strong></td>
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<tr>
<td><strong>Total Liabilities</strong></td>
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<td>Unrestricted Net Assets</td>
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<td>Temp. Restricted Net Assets</td>
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<td>Perm. Restricted Net Assets</td>
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<td>89,945</td>
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<td>Net Income</td>
<td>-128,555</td>
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<td><strong>Total Equity</strong></td>
<td>289,040</td>
<td>546,049</td>
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<td><strong>TOTAL LIABILITIES &amp; EQUITY</strong></td>
<td>702,499</td>
<td>884,328</td>
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A copy of ACHCA's full financials may be obtained by emailing a request to financialservices@achca.org.

*Due to a change in accounting practices, Convocation revenue and expense are not shown on our operating statements and are now shown on the balance sheet.
Leadership

2020 - 2021 Board of Directors

Robert (Bob) Lane, CNHA, FACHCA
CHAIR Oklahoma

Theresa Sanderson, CNHA, FACHCA
CHAIR-ELECT Connecticut

B. Daniel (Dan) Carr, CNHA, FACHCA
SECRETARY/TREASURER Indiana

Stefan (Steve) Fromm, CNHA, FACHCA
PAST CHAIR Georgia

ACADEMIC DIRECTOR
David Wolf, PhD, CNHA, CALA, CAS, FACHCA

DIRECTORS AT-LARGE
Sharon Eyster, CNHA, FACHCA
Rudolph (Rudy) L. Michalek, FACHCA
Mark Prifogle, FACHCA
Blair Quasnitschka, FACHCA
Elizabeth Schmeizl, FACHCA
Mitch Teller, FACHCA

DISTRICT DIRECTORS CONT...

District 3 Director
Israel Ray, CNHA, FACHCA
Indiana, Kentucky, Michigan, Ohio, West Virginia

District 4 Director
Jose Rojas Fernandez, CNHA, FACHCA
Alabama, Florida, Georgia, Maryland, DC, Delaware, North Carolina, Pennsylvania, South Carolina, Virginia

District 5 Director
Kirstin Pedretti, FACHCA
Arizona, California, Colorado, Hawaii, Idaho, Kansas, Montana, Nebraska, Nevada, New Mexico, North Dakota, Northwest (AK, WA), Oklahoma, Oregon, South Dakota, Utah, Wyoming

District 6 Director
Kendall Brune, PhD, FACHCA
Iowa, Illinois, Louisiana, Minnesota, Missouri, Mississippi, Tennessee, Texas, Wisconsin

*Broad of Directors reflect the beginning of Fiscal Year 2020 (October 1, 2020)
Chapter Presidents

Active Chapters

Arizona Chapter President (D-5)
Ed Smith

Connecticut Chapter President (D-1)
Jessica DeRing

Florida Chapter President (D-4)
Karen Northover

Georgia Chapter President (D-4)
Prachi Elmore

Indiana Chapter President (D-3)
Mark Prifogle

Kentucky Chapter President (D-3)
Jerry Hoganson

Maine Chapter President (D-1)
Matthew Trombley

Massachusetts Chapter President (D-1)
David L. Bell

Michigan Chapter President (D-3)
Renee L. Beniak

Mississippi Chapter President (D-6)
Stacy Seay, FACHCA

Missouri Chapter President (D-6)
Wes Sperr FACHCA

New Hampshire President (D-1)
Ted Purdy

New Jersey Chapter President (D-2)
Robert Reyes, CNHA, FACHCA

New York Chapter President (D-2)
Keith Chambery, FACHCA

North Dakota Chapter President (D-5)
Anthony (Tony) Elsperger

Ohio Chapter President (D-3)
Robert (Bob) Bishop

Oklahoma Chapter President (D-5)
Daniel Jessup

Oregon Chapter President (D-5)
Maggie Hilty

Pennsylvania Chapter President (D-4)
Mary K. Kender

Rhode Island Chapter President (D-1)
Jennifer Romagnolo

Texas Chapter President (D-6)
Dr. Michael Mileski, FACHCA

*Chapter Presidents reflect the beginning of Fiscal Year 2020 (October 1, 2020)
Committee Volunteers

The Academy of Long-Term Care Leadership and Development
Chair: Debra Hollander
Theresa Sanderson, CNHA, FACHCA
Tim Dressman, CNHA, CALA, FACHCA
Melanie Eaton, CNHA, FACHCA
Douglas Olson, PhD, FACHCA
Bruce Zarett
Bob Lane, CNHA, FACHCA
Mitchell Teller, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Elizabeth Lollis-Staff

Advocacy and Policy Committee
Chair: William Watson, FACHCA
Diana Chavis
Kevin Hansen, PhD, FACHCA
Adriene Rosell
Mitchell Teller, FACHCA
David Barmak
Edgar Matthiens
Joanne Shaw
Heather Mitchell
Sharon Oyster, CNHA, FACHCA
Ken Huhn
Jeffrey Cohen
Bob Lane, CNHA, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Elizabeth Lollis-Staff

Awards Subcommittee
Chair: Jeff Lacroix, FACHCA
Melissa Jackson, FACHCA
Katie Pearse
Dr. C. William Spencer, FACHCA
Mark Prifogle, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Jana Pauldin-Staff

Bylaws Committee
Chair: Michael Gore, CNHA, FACHCA
Susan Farris, FACHCA
Terri Golec, FACHCA
Rudy, Michalek, FACHCA
Anthony Restaino, CNHA, FACHCA
Matt Lessard, CNHA, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA

Education Committee
Chair: Theresa Parker, FACHCA
Maureen McCarthy
Matt Lessard, CNHA, FACHCA
Kevin Hansen, PhD, FACHCA
Michael Barry, CNHA, FACHCA
Lisa Thomson
Susan Gilster, FACHCA
Phil Jean, CNHA, FACHCA
Anne Veno
Bob Lane, CNHA, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Elizabeth Lollis-Staff

Finance Committee
Chair: Dan Carr, CNHA, FACHCA
Mark Prifogle, FACHCA
Bob Lane, CNHA, FACHCA
Rudy Michalek, FACHCA
Theresa Sanderson, CNHA, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Amanda Charles-Staff

Mentoring Subcommittee
Chair: Michael Hotz, CNHA, FACHCA
Michael Barry, CNHA, FACHCA
James Farley, CNHA, FACHCA
Doug Olson, PhD, FACHCA
David Wolf, PhD, CNHA, CALA, CAS, FACHCA
Mark Sanchez
Norda Bellantoni, FACHCA
Bob Lane, CNHA, FACHCA
Scott Lester
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Elizabeth Lollis-Staff

*Committees reflect the beginning of Fiscal Year 2020 (October 1, 2020)
Committee Volunteers

National Conference Planning Committee
Chair: Larry Slatky, CNHA, FACHCA
Theresa Parker, FACHCA
Chelsie Stanger
Bob Lane, CNHA, FACHCA
Melissa Jackson, FACHCA
Anthony Restaino, CNHA, FACHCA
Theresa Sanderson, CNHA, FACHCA
Kendall Brune, PhD, FACHCA
Becky Rowbotham
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Elizabeth Lollis-Staff

Nominating Committee
Chair: Steve Fromm, CNHA, FACHCA
Doyle Love, CNHA, FACHCA
W. Bruce Glass, CNHA, CALA, FACHCA
Phil Jean, CNHA, FACHCA
Julian Rich, CNHA, FACHCA
Bonnie Wood, CNHA, FACHCA
Dr. Keith Knapp, CNHA, FACHCA
Jana Pauldin-Staff

Professional Advancement Committee
Chair: Robert Reyes, CNHA, FACHCA
Kendall Brune, PhD, FACHCA
Phil Jean, CNHA, FACHCA
Helaine Ledany, CNHA, FACHCA
Matthew Murray, CNHA, CALA
Debra Mims, CNHA, FACHCA
Steven Smyth, CNHA, FACHCA
Diana Wilks, CNHA, FACHCA
Molly Savard, CNHA, FACHCA
Margaret Mary Wagner, CNHA, CAS, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Veronica Tis/Elizabeth Lollis-Staff

Fellow Advancement Committee
Chair: Steve Fromm, CNHA, FACHCA
Michael Hotz, CNHA, FACHCA
Carolyn Jo Lucke, CNHA, FACHCA
Bonnie Wood, CNHA, FACHCA
Mitchell Teller, FACHCA
Doyle Love, CNHA, FACHCA
Dr. Keith Knapp, CNHA, FACHCA
Jana Pauldin-Staff

Student Poster Exposition Workgroup
Chair: Kevin Hansen, FACHCA
Michael Barry CNHA, FACHCA
Mary Helen McSweeney-Feld, FACHCA
Theresa Parker, FACHCA
Blair Quasnitschka, FACHCA
Keith Knapp, CNHA, FACHCA
Mary Ann Keogh Hoss
Melanie Eaton, CNHA, FACHCA
Bob Armstrong
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Bob Lane, CNHA, FACHCA
Elizabeth Lollis-Staff

Member Experience Committee
Chair: Bob Bishop
Tina Richardson
Ranyouri Senia
Frank Yeboah
Ashlee Gaunce
John Okwodu
Veronica Weathers
Christopher Just
Mark Prifogle, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Jana Pauldin-Staff
We thank our generous supporters for their contributions. All gifts, memorials, and tributes received by ACHCA are gratefully acknowledged.

October 1, 2020 - September 30, 2021.

2020 Year End Campaign
Theresa Parker
Russell Schwartz
Julian Rich
Tim Dressman

Memorials/Honor Of Phillip DuBois
Kieth Knapp
Sue Michalek

Phil McConnell Fund
Allen Yearick

Richard Thorpe Catalyst Fund
Bill McGinley

Dr. Kathryn Hyer Scholarship Fund
William Haley
Keith Knapp
C. Mulrooney
Monica Nelson
Lindsay Peterson
Ranyouri Senia
Nanette Smith
David Wolf

Mentor Covenant
Orlando Bisbano
Kendall Brune
Dan Carr
Kimberly Corrigan
Kenneth Daniel
Timothy Dressman
James Farley
Richard Gamache
Bruce Glass
Marianna Gracheck Michael Hotz
Bob Lane
Matthew Lessard
Jo Lucke
Bill McGinley
Mary Helen McSweeney-Feld
Douglas Olson
Mark Prifogle
Kathryn Richardson
Theresa Sanderson
Russell Schwartz
Larry Slatky
Vendor Partners

Partnership program participants:

Emerald Level:
Axis Healthcare Consulting
Celtic Consulting LLC
Harmony Healthcare International
Seagrove Rehab Partners
Senior Rehab Solutions
Stotler Hayes Group, LLC

Ruby Level:
ABILITY® Network Inc
Arete Rehabilitation, Inc.
BKD CPAs & Advisors
Broad River Rehab
HealthPRO Heritage

Partners:
ADP
Arthur J. Gallagher/Gallagher Affinity
Association Media Group
Call a Doctor Plus
Medcom, Inc.
Mercer Consumer, a service of Mercer Health & Benefits Administration LLC
ReadyGlobal
ymcareers™ by Community Brands

Business Affiliate:
AccuTemp Products, Inc.
Age Concern Bermuda
Alliance Health at Marina Bay
Baird Group
Blue Sky Therapy
CMS Compliance Group, Inc.
Dentserv Dental Services, PC
Direct Supply, Inc.
FamilyConnect
Fully Managed
Guardian Consulting
Hall, Render, Killian, Heath & Lyman, P.C.
Impress Healthcare
In Touch Pharmaceuticals
Jeffrey A. Cohen & Associates
Marcum LLP
Med-Net Concepts, LLC
Nextaff
PharMerica Corporation
PharmScript, LLC
Rapid Response Team
Response Care, Inc.
Samantha Jones Consulting, LLC
Skilled Care Pharmacy
Starkweather & Shepley
Strata Pointe
Symbria
The CHARTS Group
Ultimate Rehab, Ltd.