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“Leadership and learning are indispensable to each other.”

John F. Kennedy
From Your President & CEO

The American College of Health Care Administrators is alive and well. I have had the pleasure of speaking with members by phone, engaging in email conversations, Skyping with students, and attending chapter meetings and events around the country. There is a lot of pride in our organization, and we have a lot of very passionate members.

I hope that you have taken the time to watch our new video about our Mentoring Program. You can find it on our website and on YouTube by searching “ACHCA mentor”. Our Mentoring Program has helped countless members, who are early in their career, with their professional development.

A very exciting development this year is that Signature HealthCARE enrolled all 120 of its administrators as members in ACHCA! This is a significant investment that the leadership of Signature has made in their administrators. We welcome them to “The College.”

Our Louisville Convocation set a 5-year record for attendance and revenue. Our exhibit hall was sold out! There is a renewed excitement about ACHCA with our members and partners. We remain the only organization that supports the individual administrator.

The job of the nursing home and post-acute administrator has never been more difficult. New and onerous regulations, chronic underfunding and the stress of 24/7/365 responsibility take a toll. ACHCA and our state chapters provide a collegiality that reminds us that we are not alone. We are there for each other and we are there for our younger members and students who are looking for help and inspiration.

Membership is growing and I will continue to focus on growing our membership. Studies have shown that individuals join an organization when they are asked by another member. Please help us by reaching out to those in your area to join ACHCA.

Among many other goals will be to expand some of our wonderful programs such as Mentoring, and to look for new ways to increase the value of membership.

I thank you all for your continued support of ACHCA and I look forward to the upcoming year with renewed optimism about the future of “The College.”

Join us for Convocation 2020 in New Orleans, May 3-6.

Collegially,

Bill McGinley, CNHA, CAS, CALA, HSE, FACHCA

President / CEO
Who We Are

Mission, Vision & Values

Our Mission Statement: The American College of Health Care Administrators (ACHCA) is the catalyst for excellence in post-acute and aging services leadership.

Our Vision: To be the premier membership organization providing professional leadership and professional development opportunities for post-acute and aging services health care leaders.

Professional Values

ACHCA:
- Identifies post-acute and aging services leaders
- Recognizes post-acute and aging services leaders
- Supports post-acute and aging services leaders
- Advocates for the role of post-acute and aging services leaders
- Promotes professional excellence among post-acute and aging services leaders

About ACHCA

Founded in 1962, ACHCA is a non-profit professional membership association which provides superior educational programming, professional certification, and career development opportunities for its members.

Guided by the vision that dynamic leadership fosters long term health care services that are meaningful, successful, and efficient, ACHCA identifies, recognizes, and supports post-acute and aging services leaders, advocating for their mission and promoting excellence in their profession.
Membership
2,023 Individual Members
1,663 Professional Members

Education
35% Bachelors Degree
45% Masters Degree
5% Doctoral Degree
53% Female
47% Male

Top 5 Professional Titles
- Administrator
- Executive Director
- CEO, COO, President
- Vice President, Director
- Consultant

Professional Development
315 Fellows
31 Fellow Emeritus
141 CNHA
17 CALA
7 CAS

Services/Programs Supported
Adult Day Care
AIDS
Alzheimer’s/Dementia
Assisted Living
CCRC
Complex Medical/Subacute Consulting
Geriatric Center/Senior Center
Home Health
Hospice
ICF/MR/DD
Independent Living/Senior Housing
Long-Term Acute Care Hospital
Skilled Nursing Facility
Wound Care

53% Female
47% Male
The Academy of Long-Term Care Leadership and Development

- The Academy provided registration funding for up to 15 poster session students at the 2019 Convocation.
- ACHCA co-sponsored the National Emerging Leadership Summit (NELS) which was held July 2019 in Washington, D.C.
- The Academy managed the Hollander Scholarship fund and granted scholarships to four young administrators to attend the 2019 Convocation in Louisville, Kentucky. They are Marivic M. Alvear-Jones, Renee Rose Balay, Shalanda Dowdell, and Tina Richardson.
- The Academy held a successful fundraiser during the 2019 Convocation in Louisville, Kentucky. Attendees enjoyed networking at The Sports and Social Club while supporting the Academy.
- ACHCA sponsored VISION 2025: University and Senior Housing and Care Symposium held in Chicago in June of 2019. The goal of the Symposium is to have 25 University programs focused on senior care administration geographically spread across the country by the year 2025.

Awards Program

ACHCA’s national recognition and awards program seeks to promote leadership excellence in post-acute and aging services administration, education, journalism, and public service. The 2019 Annual Awards dinner provided Chapter/District Achievement Awards to ACHCA New York for its chapter Revitalization Initiative, ACHCA Indiana for restructuring its leadership and governance resources and tools, Ohio ACHCA for its fundraising initiatives that enabled the chapter to support its robust student scholarships, and ACHCA Connecticut for its membership retention initiatives enabling the chapter to maintain an average retention rate of 80%. ACHCA presented nine (9) Individual and Partner awards. Three (3) W. Phillip McConnell scholarships were awarded. Debra Hollander presented four (4) George & Leah Hollander Memorial Scholarship. Additionally, 26 skilled nursing administrators received the Eli Pick Facility Leadership Award at the Convocation for their leadership in achieving top facility performance in their states on ACHCA’s identified performance indicators. An additional 214 facility leaders received remote recognition for their achievement and were e-mailed digital certificates.

Education & Conferences

- In fiscal year 2019, ACHCA held one national conference: 2019 Annual Convocation and Expo, March 17 - 20, 2019 at the Omni Hotel in Louisville, Kentucky. This event was our best attended event in over 5 years with a record number of exhibitors as well. ACHCA District 3 played a large role in the success.
- The Student Poster Exposition was composed of 12 students presenting 9 research posters.
- Monthly webinars are held that are complimentary to voting members, and low cost to non-voting members.

Mentoring Program

The ACHCA Mentoring Program, chaired by Michael Hotz, is growing and has a bright future. During 2019, the program hit an all-time high of 46 pairs. The Mentoring Program is gaining public recognition. Led by ACHCA Board Chair, Bob Lane, ACHCA recently presented on the program at the AHCA national convention and the NJ ADONA conference. We continue to speak with state associations as well. A promotional video for the program featuring ACHCA President & CEO Bill McGinley, Incoming Board Chair, Theresa Sanderson; and "graduated" protégés and NY Chapter Board Members, Tzvi Barax and Mark Sanchez, was recently completed. Two educational videos are currently in the works and will be submitted for NAB approval. The education components are led by Dr. Douglas Olson and Dr. Scott Lester. The ACHCA Mentoring Program is a free benefit of ACHCA membership. We are here to help you have a successful career. To sign up or watch our video, visit our website https://www.achca.org/mentoring-program.
Highlights

Membership & Chapter Relations
From October 2018 to September 2019, ACHCA saw an increase of 9% in new memberships. Recognizing key feedback from the Member Engagement Survey to focus on members on the local level, chapters introduced more member engagement with CEU-approved workshops such as the Day of Education hosted by the ACHCA-Maine Chapter. The ACHCA Mississippi Chapter hosted a two-day seminar, MDS 3.0 Update for Long Term Care Facility Administrators, Clinical Leadership and MDS Coordinators, and IDT Members, with Leah Klusch, RN, BSN, FACHCA. ACHCA District 2 (New York & New Jersey) presented a NAB-approved (six-CEU) education seminar, preparing for Phase 3 Rules of Participation and Reimbursement RoundUp (new regs) in September. The shift in membership perception re-launched its Career Center.

The ACHCA Member Experience Committee presented a panel discussion with ACHCA members at each stage of their career (student, young professional, mid-career, late-career and retired) arc. Panelists shared how they leveraged their membership to maximize their growth, development, and networking opportunities.

In June 2019, the first issue of the New England Administrator was produced. The brainchild of W. Bruce Glass, CNHA, CALA, FACHCA, the e-newsletter (full-color) is intended to be a resource for senior care professionals in the District 1 Region. The e-newsletter includes columns by experts in healthcare, as well as informative articles such as the series, “Pioneers and Rogues,” which looks at the “colorful history” of pioneer leaders in New England. Published and distributed quarterly, the New England Administrator is a well-written, chocked full of advertisements, e-newsletter e-mailed to over 2,000 professionals. The e-newsletter provides ACHCA District 1 chapters the opportunity to include information about chapter activities and achievements, and to highlight service providers and businesses that support the mission of ACHCA.

In July 2019, ACHCA revitalized the Student Experience Subcommittee. Chair, DeShawn Smith assisted National in its communication efforts to create a group that supports students in ACHCA to become Administrators. The Subcommittee created a robust Future Administrators Forum on Facebook where members, and non-members, provide dialogue, discussion, and resources. The Forum features students, AIT candidates, and LTC Administrators all focused on supporting the student experience and providing a pathway to opportunities within the profession.

ACHCA partnered with Gallagher Affinity to host a series of members-only Constant Contact webinars. The webinars were NOT for continuing education credit but to assist members with exploring the advantages of creating and delivering digital marketing content. The webinars were attended particularly by chapter leaders as they explored the basics of creating and delivering email campaigns that produce measurable results.

Members received a multi-brand printed marketing mailer in their mailbox featuring travel perks (savings up to 25%) from The Hertz Family of Brands. Additionally, ACHCA members were granted discounts to the Hertz Gold Plus Rewards® program and the Hertz Business Rewards®. The Hertz Business Rewards is the ideal car rental program for small to mid-size businesses. ACHCA members receive savings, discounts, and benefits for their facility and their employees. Benefits include savings of up to 30% off when reserving with the ACHCA CDP# for either business or leisure travel. The multi-brand campaign is an excellent members-only benefit and component of the upgraded Travel Savings Center.

Finally, ACHCA updated its logo and color palette to reflect a cleaner, brighter, more engaging appearance. The visual creative direction of the refreshed logo is founded on ACHCA’s current forward-thinking and strategic direction to BE MORE with the resources to grow, connect, and lead.

?
## Financials

Consolidated financial position as of September 30, 2019 compared to prior year

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<th>Sep 30, 2019</th>
<th>Sep 30, 2018</th>
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<td>521,071</td>
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<td><strong>521,071</strong></td>
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<td><strong>LIABILITIES &amp; EQUITY</strong></td>
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<td>Liabilities</td>
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<td><strong>TOTAL LIABILITIES &amp; EQUITY</strong></td>
<td><strong>642,227</strong></td>
<td><strong>521,071</strong></td>
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A copy of ACHCA's full financials may be obtained by emailing a request to financialservices@achca.org.
Leadership

2018 - 2019 Board of Directors

Robert (Bob) Lane, CNHA, FACHCA
CHAIR
Oklahoma

Theresa Sanderson, CNHA, FACHCA
VICE CHAIR
Connecticut

B. Daniel (Dan) Carr, CNHA, FACHCA
SECRETARY/ TREASURER
Indiana

Stefan (Steve) Fromm, CNHA, FACHCA
PAST CHAIR
Georgia

ACADEMIC DIRECTOR
David Wolf, PhD, CNHA, CALA, CAS, FACHCA
Florida

DIRECTORS AT-LARGE
Sharon Colling, CNHA, CALA, FACHCA
Massachusetts

Philip Jean, CNHA, FACHCA
Nebraska

Rudolph (Rudy) L Michalek, FACHCA
Florida

Mark Prifogle, FACHCA
Indiana

Mitch Teller, FACHCA
New York

Blair Quasnitschka, FACHCA
Connecticut

DISTRICT DIRECTORS

District 1 Director
Matt Lessard, CNHA, FACHCA
Connecticut, Massachusetts, Maine, New Hampshire, Rhode Island, Vermont

District 2 Director
Kathryn Richardson, FACHCA
New Jersey, New York

District 3 Director
Israel Ray, CNHA, FACHCA
Indiana, Kentucky, Michigan, Ohio, West Virginia

District 4 Director
Michael Barry, CNHA, FACHCA
Alabama, Florida, Georgia, Maryland, DC, Delaware, North Carolina, Pennsylvania, South Carolina, Virginia

District 5 Director
Bonnie Wood, CNHA, FACHCA
Alaska, Arizona, California, Colorado, Hawaii, Idaho, Kansas, Montana, Nebraska, Nevada, New Mexico, North Dakota, Oklahoma, Oregon, South Dakota, Utah, Washington, Wyoming

District 6 Director
Doyle Love, CNHA, FACHCA
Arkansas, Illinois, Iowa, Louisiana, Minnesota, Mississippi, Missouri, Tennessee, Texas, Wisconsin

*Board of Directors reflect the beginning of Fiscal Year 2018 - October 1, 2018
Active Chapters

**Arizona Chapter President (D-5)**
Ed Smith

**Connecticut Chapter President (D-1)**
Elizabeth Schmeizl, FACHCA

**Florida Chapter President (D-4)**
Karen Northover

**Georgia Chapter President (D-4)**
Prachi Elmore

**Indiana Chapter President (D-3)**
Alexis Arnold

**Kentucky Chapter President (D-3)**
Jerry Hoganson

**Maine Chapter President (D-1)**
John Rice

**Massachusetts Chapter President (D-1)**
David L. Bell

**Michigan Chapter President (D-3)**
Renee L. Beniak

**Mississippi Chapter President (D-6)**
Stacy Seay, FACHCA

**Missouri Chapter President (D-6)**
Kendall Brune, PhD, FACHCA

**New Hampshire President (D-1)**
Ted Purdy

**New Jersey Chapter President (D-2)**
Robert Reyes, CNHA, FACHCA

**New York Chapter President (D-2)**
Keith Chambery, FACHCA

**North Dakota Chapter President (D-5)**
Anthony (Tony) Elsperger

**Ohio Chapter President (D-3)**
Matthew J. Wine

**Oklahoma Chapter President (D-5)**
Heather Mitchell, FACHCA

**Oregon Chapter President (D-5)**
Maggie Hilty

**Pennsylvania Chapter President (D-4)**
Mary K. Kender

**Rhode Island Chapter President (D-1)**
Jennifer Romagnolo

**Texas Chapter President (D-6)**
Dr. Michael Mileski, FACHCA

**West Virginia Chapter President (D-3)**
Phillip Donnelly, FACHCA

*Chapter Presidents reflect the beginning of Fiscal Year 2019 - October 1, 2019
Committee Volunteers

The Academy of Long-Term Care Leadership and Development
Chair: Debra Hollander
Theresa Sanderson, CNHA, FACHCA
Tim Dressman, CNHA, CALA, FACHCA
Melanie Eaton, CNHA, FACHCA
Douglas Olson, PhD, FACHCA
Bruce Zarett
Mitchell Teller, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Katie Lynes-Staff

Advocacy and Policy Committee
Chair: William Watson, FACHCA
Diana Chavis
Kevin Hansen, PhD, FACHCA
Adriene Rosell
Mitchell Teller, FACHCA
David Barmak
Edgar Matthiens
Joanne Shaw
Heather Mitchell
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Elizabeth Lollis-Staff

Awards Subcommittee
Chair: Jeff Lacroix
Mark Prifogle, FACHCA
Lori Pomelow
Lynn Swisher
Charles Seal-Villafranca
Dennis White
Bill Spencer
Katie Lasewicz
Michael Mileski, FACHCA
Melissa Jackson, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Jana Pauldin-Staff

Bylaws Committee
Chair: Michael Gore, CNHA, FACHCA
Susan Farris, FACHCA
Terri Golec, FACHCA
Rudy, Michalek, FACHCA
Tony Restaino, FACHCA
Matt Lessard, CNHA, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA

Education Committee
Chair: Theresa Parker, FACHCA
Maureen McCarthy
Matt Lessard, CNHA, FACHCA
Kevin Hansen, PhD, FACHCA
Kirstin Pedretti, FACHCA
Michael Barry, CNHA, FACHCA
Lisa Thomson
Susan Gilster, FACHCA
Phil Jean, CNHA, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Elizabeth Lollis-Staff

Exhibitor and Sponsor Subcommittee
Chair: Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Bob Lane, CNHA, FACHCA
Israel Ray, CNHA, FACHCA
Renee Shelton
Allan Swartz, FACHCA
Marc Altholz
Steve Esdale, FACHCA
Tim Dressman, CNHA, CALA, FACHCA
Michael Hotz, CNHA, FACHCA
Jeff Mukamal, FACHCA
Marcie Maffeo
Jerry Hoganson
Elizabeth Lollis-Staff

Finance Committee
Chair: Dan Carr, CNHA, FACHCA
Mary Getchell
Mark Prifogle, FACHCA
Robert Lane, CNHA, FACHCA
Rudy Michalek, FACHCA
Theresa Sanderson, CNHA, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Katie Lynes-Staff

Mentoring Subcommittee
Chair: Michael Hotz, CNHA, FACHCA
Michael Barry, CNHA, FACHCA
Tim Dressman, CNHA, CALA, FACHCA
James Farley, CNHA, FACHCA
Doug Olson, PhD, FACHCA
David Wolf, PhD, CNHA, CALA, CAS, FACHCA
Mark Sanchez
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Elizabeth Lollis-Staff
Committee Volunteers

National Conference Planning Committee
Chair: Larry Slatky, CNHA, FACHCA
Theresa Parker, FACHCA
Renee Shelton
Israel Ray, CNHA, FACHCA
Bob Lane, CNHA, FACHCA
Jerry Hoganson
Jeff Lacroix
Mark Prifogle, FACHCA
Tony Restaino, FACHCA
Theresa Sanderson, CNHA, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Elizabeth Lollis-Staff

Professional Advancement Committee
Chair: Robert Reyes, CNHA, FACHCA
Sharon Colling, CNHA, CALA, FACHCA
Phil Jean, CNHA, FACHCA
Helaine Ledany, CNHA, FACHCA
Matthew Murray, CNHA, CALA
Debra Mims, CNHA, FACHCA
Steven Smyth, CNHA, FACHCA
Diana Wilks, CNHA, FACHCA
Molly Savard, CNHA, FACHCA
Margaret Mary Wagner, CNHA, CAS, FACHCA
Ron Present, CNHA, CALA, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Jana Pauldin-Staff

Nominating Committee
Chair: Steve Fromm, CNHA, FACHCA
Keith Knapp, PhD, CNHA, FACHCA
Tony Restaino, CNHA, FACHCA
Molly Savard, CNHA, FACHCA
Terri Golec, FACHCA
Tim Dressman, CNHA, CALA, FACHCA
Jana Pauldin-Staff

Student Poster Exposition Workgroup
Chair: Kevin Hansen, FACHCA
Michael Barry, CNHA, FACHCA
Mary Helen McSweeney-Feld, FACHCA
Theresa Parker, FACHCA
David Wolf, PhD, CNHA, CALA, CAS, FACHCA
Blair Quasnitschka, FACHCA
Keith Knapp, CNHA, FACHCA
Mary Ann Keogh Hoss
Melanie Eaton, CNHA, FACHCA
Bill McGinley, CNHA, CALA, CAS, HSE, FACHCA
Elizabeth Lollis-Staff

Member Experience Committee
Chair: Mark Prifogle, FACHCA
Bob Bishop
Phil DuBois, CNHA, FACHCA
Ranyouri Senia
Keona Saifizadeh
Dorian Fanning
Tzvi Barax
Renee Beniak
Deborah Davis
Christin Delahay
Ed Hendrix
Jana Pauldin-Staff

Fellow Advancement Committee
Chair: Steve Fromm, CNHA, FACHCA
Michael Hotz, CNHA, FACHCA
Bonnie Wood, CNHA, FACHCA
Mitch Teller, FACHCA
Carolyn Jo Lucke, CNHA, FACHCA
Doyle Love, CNHA, FACHCA
Keith Knapp, PhD, CNHA, FACHCA
Jana Pauldin-Staff
Donors

We thank our generous supporters for their contributions. All gifts, memorials, and tributes received by ACHCA are gratefully acknowledged.

October 1, 2018 - September 30, 2019.

Richard Brown, CNHA, FACHCA
Paula Carroll
Kevin Chamberlin
Timothy Dressman, CNHA, CALA, FACHCA
Michael Hotz, CNHA, FACHCA
Joseph Jedlowski
Gary Kajiwara, FACHCA

Gregory Karr, FACHCA
Bradley Liebman
Timothy McAdoo, FACHCA
Mary Helen McSweeney-Feld, PhD, FACHCA
Douglas Olson, PhD, FACHCA
Russell Schwartz, FACHCA
David Wolf, PhD, CNHA, CALA, CAS, FACHCA

MAKE A DONATION
Vendor Partners

Partnership program participants:

**Emerald Level:**
- Aegis Therapies
- Arete Rehabilitation, Inc.
- BKD CPAs & Advisors
- Celtic Consulting
- Senior Rehab Solutions/Rehab Services

**Ruby Level:**
- Procare LTC Pharmacy
- Stotler Hayes Group LLC

2019 Convocation & Expo Exhibitors and Sponsors
- 360CARE
- ABILITY Network
- AdvaCare Systems
- Aegis Therapies
- American College of Education
- American Health Associates (AHA Labs)
- Arete Rehab
- Arizona Chapter of ACHCA
- Bellarmine University
- Blue Sky Therapy
- CareWorx
- Carriage Healthcare
- CHAASE
- CMP Pharmaceuticals
- CommuniCare, Family of Companies
- Concept Rehab, Inc.
- Connecticut Chapter of ACHCA
- Cork Medical
- Dr. David Wolf
- Encore Rehabilitation
- Ethica
- Functional Pathways
- GeneSight Assurex Health
- Georgia Chapter of ACHCA
- Harmony Healthcare International
- Healthcare Services Group
- Health PRO Heritage
- HealthcareSource
- HPS
- Innovative Cost Solutions
- Interstate Restoration
- Kronos
- Lifeshare Technologies
- Lincoln Computer Services
- Link-Age
- Management & Network Services
- Massachusetts Chapter of ACHCA
- MatrixCare
- McKesson
- Medline
- MedScript LTC Pharmacy
- Missouri Chapter of ACHCA
- NAB
- New Jersey Chapter of ACHCA
- New York Chapter of ACHCA
- Ohio Chapter of ACHCA
- Oklahoma Chapter of ACHCA
- Omnicare, a CVS Health Company
- Partners Pharmacy
- Pathway Health Services, Inc.
- PCA Pharmacy
- Pharmerica/Nimlok-Kentucky
- Pioneer Network
- Pioneer Solution, Inc.
- Preferred Podiatry Group, P.C.
- Prelude Services
- Proactive Medical Review Consulting
- Procare LTC Pharmacy
- Psych360
- RCare, Inc.
- Reliant Rehabilitation
- Rhode Island Chapter of ACHCA
- Select Rehabilitation, LLC
- SeniorTV
- SeniorWell
- Signature HealthCARE, LLC
- Skilled Care Pharmacy
- Smart Linx Solutions
- STANLEY Healthcare
- Synergy RX (SRX)
- TENA, a brand by Essity
- The New England Alliance
- The Pennsylvania State University
- Therapy in Motion
- TridentUSA/MobilexUSA
- Trilogy Health Services
- Trinity Rehabilitation Services
- VANCARE
- VITAS Healthcare
- Williams Bros. Long-Term Care Pharmacy
2020 CONVOCATION & EXPO
MAY 3-6, 2020
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NEW ORLEANS, LOUISIANA
Expect Big Things in the The Big Easy

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