


Slide 1

**Efficient and Effective
Care Management
Across the Continuum**

ACHCA 2018 Convocation

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Director of Business Development
Kim Saylor, OTR/L
VP of Business Development



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Objectives

- Participants will understand current and proposed payment models.
- Attendees will be able to identify the common goals and their significance to Care Management.
- Participants will takeaway actionable strategies for increasing care collaboration across the continuum to improve patient/caregiver satisfaction, increase quality outcomes, facilitate care access and reduce unnecessary costs.
- Attendees will gain insight into therapy's role in care management such as advanced discharge planning, clinical pathways for care and successful transitions.

Slide 3

Payment Reform

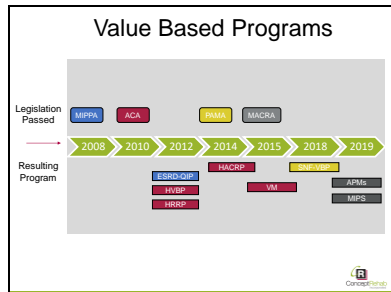
Affordable Care Act



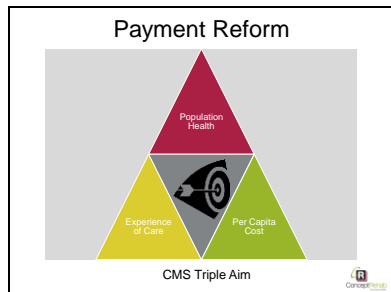
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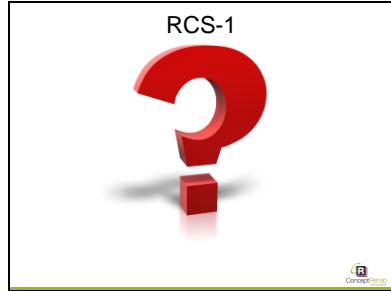
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Slide 7



Slide 8

3/8/18 SNF Open Door Forum

"The ANPRM did not propose any policies, which also means that CMS has not finalized any policies associated with RCS-1."

"As such, there does not exist any timeline for implementation of the RCS-1 model. ... We are considering comments. We are considering additional analyses that were suggested to us by stakeholders."

"We hope that this alleviates any confusion or concern arising from the mistaken impression regarding the status of the RCS-1 model."

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3/29/18 AHCA RCS-1 Webinar

CMS missed the mark on simplicity. Proposed methodology viewed as considerably more complex than current PPS, even though number of assessments is reduced

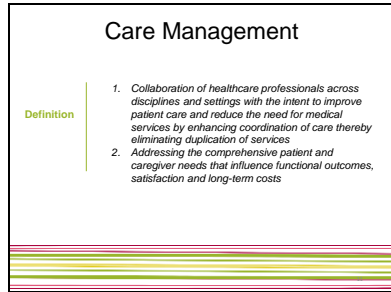
How RCS-1 would align with other key factors such as IMPACT Act, QMs, other payment models and programs, and the Medicare spend per beneficiary measure were not initially addressed in the NPRM and is just now being researched

SNFs will need process to identify if comorbidities exist PRIOR to admission. Bariatric patients with higher costs was not addressed in the ANPRM

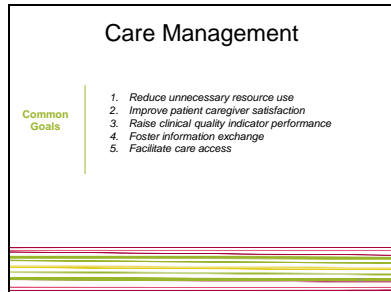
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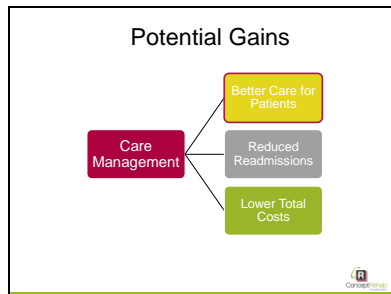
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Slide 18



Slide 19

Achieving Better Care

Share Best Practices



Geac Health

This slide features the title "Achieving Better Care" at the top. Below it, on the left, is the text "Share Best Practices" next to a vertical line. The central image shows several hands holding interlocking gears against a blue sky background. A small "Geac Health" logo is in the bottom right corner of the slide frame.

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Achieving Better Care

Streamlining Pathways and Communication



Geac Health

This slide features the title "Achieving Better Care" at the top. Below it, on the left, is the text "Streamlining Pathways and Communication" next to a vertical line. The central image shows a stone path leading towards a body of water with greenery. A small "Geac Health" logo is in the bottom right corner of the slide frame.

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Achieving Better Care

Leverage Therapy



Geac Health

This slide features the title "Achieving Better Care" at the top. Below it, on the left, is the text "Leverage Therapy" next to a vertical line. The central image shows a seesaw with several weights on one side and one weight on the other. A small "Geac Health" logo is in the bottom right corner of the slide frame.

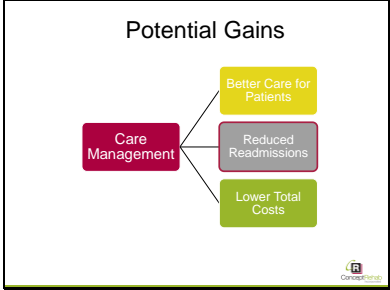
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Achieving Better Care

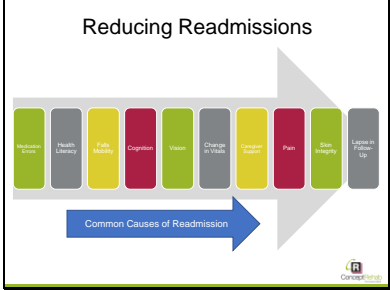
Area	2013-2014					
	Q1	Q2	Q3	Q4	Year	Target
Readmissions						
Costs						
Quality						
Patient Satisfaction						
Overall Performance						



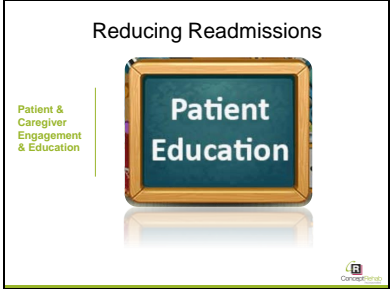
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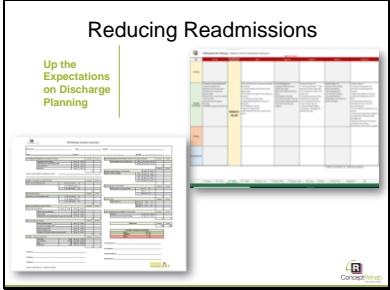
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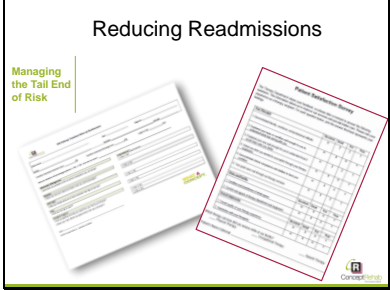
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Slide 27



Slide 28

Reducing Readmissions




Improve Outcomes & Metrics



Slide 29

Quality Initiatives

Short Stay	XYZ	2023	2024
Percentage of short-stay residents who improved in their ability to move around on their own. Higher percentage is better.	80%	80.0%	82.0%
Percentage of short-stay residents who were re-hospitalized after a nursing home admission. Lower percentage is better.	10%	10.1%	10.1%
Percentage of short-stay residents who have had an outpatient emergency department visit. Lower percentage is better.	7%	10.0%	10.0%
Percentage of short-stay residents who were successfully discharged to the community. Higher percentage is better.	80%	80.2%	82.0%
Percentage of short-stay residents who report moderate to severe pain. Lower percentage is better.	4%	10.0%	10.0%
Percentage of short-stay residents with pressure sores that are new or worsened. Lower percentage is better.	0%	0.0%	0.0%
Percentage of short-stay residents who needed and got a fall alert for the current 7 days. Higher percentage is better.	90%	90.0%	90.0%
Percentage of short-stay residents who needed and got a vaccine to prevent pneumonia. Higher percentage is better.	90%	90.0%	90.0%
Percentage of short-stay residents who got antipsychotic medication for the first time. Lower percentage is better.	1%	1.0%	0.0%



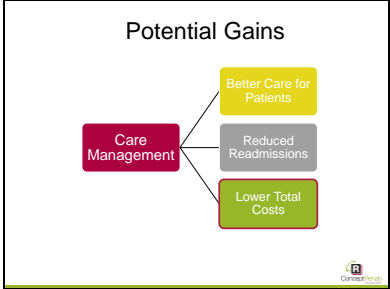
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Quality Initiatives

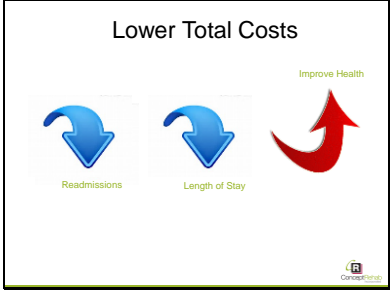
Long Stay	XYZ	2023	2024
Percentage of long-stay residents who responded to their falls with higher alerts. Higher percentage is better.	80%	80.0%	80.0%
Percentage of long-stay residents with a urinary tract infection. Lower percentage is better.	5%	5.0%	5.0%
Percentage of long-stay residents who report moderate to severe pain. Lower percentage is better.	4%	4.0%	4.0%
Percentage of long-stay residents with pressure sores. Lower percentage is better.	0%	0.0%	0.0%
Percentage of long-stay residents who have a higher number of their needs or wishes met. Higher percentage is better.	80%	80.0%	80.0%
Percentage of long-stay residents who have or had a catheter inserted and left in their bladder. Lower percentage is better.	5%	5.0%	5.0%
Percentage of long-stay residents who were physically restrained. Lower percentage is better.	5%	5.0%	5.0%
Percentage of long-stay residents whose ability to move independently decreased. Lower percentage is better.	20%	20.0%	20.0%
Percentage of long-stay residents whose need for help was met daily with the low bed. Lower percentage is better.	10%	10.0%	10.0%
Percentage of long-stay residents who have had mouth sores. Lower percentage is better.	5%	5.0%	5.0%
Percentage of long-stay residents who have a qualitative or quantitative improvement. Higher percentage is better.	85%	85.0%	85.0%
Percentage of long-stay residents who got an antibiotic or respiratory medication. Lower percentage is better.	5%	5.0%	5.0%
Percentage of long-stay residents who needed and got a fall alert for the current 7 days. Higher percentage is better.	90%	90.0%	90.0%



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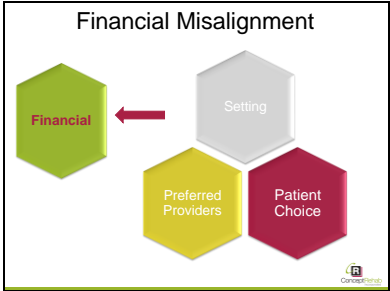
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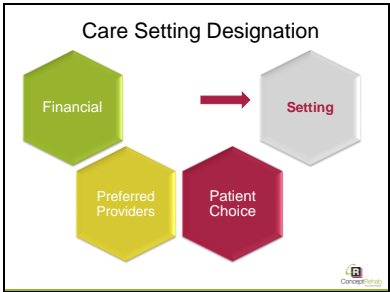
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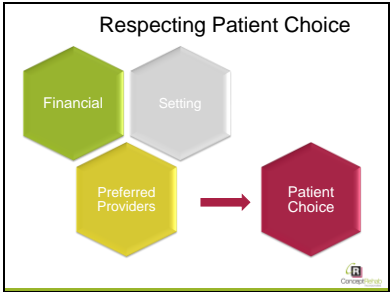
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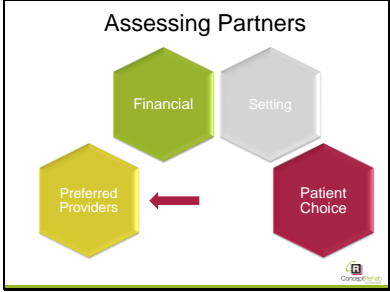
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Slide 37



Slide 38



Slide 39

Thank you!

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If you are interested in learning more, contact a post-acute care specialist to receive additional tools and resources.

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ConceptRehab logo in the bottom right corner.
